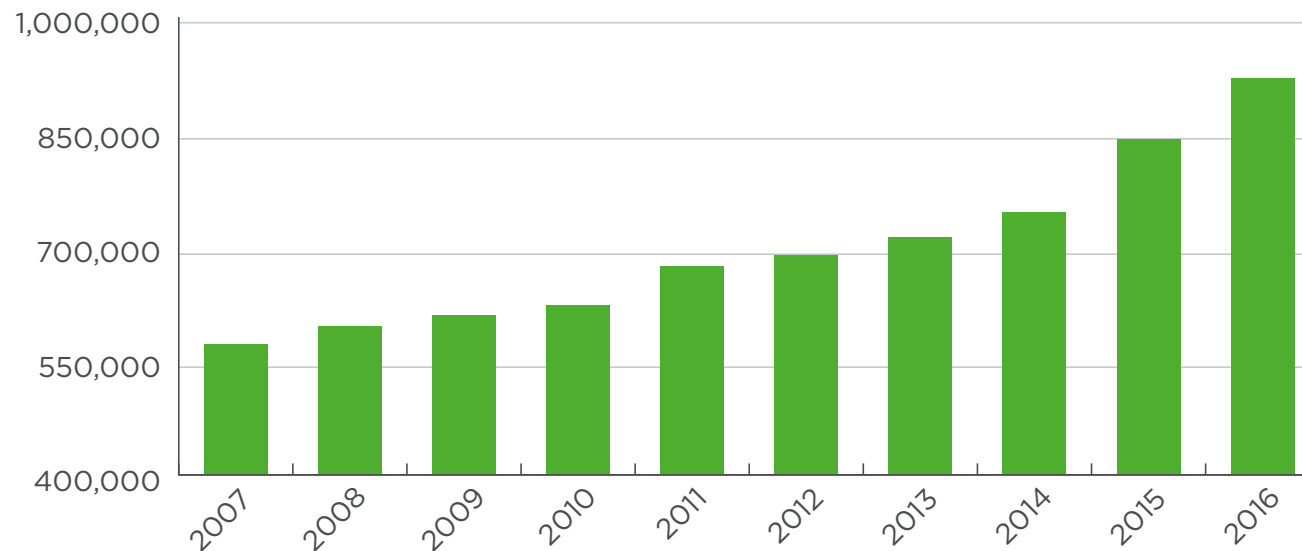


# 2016 Financial Summary

	2015	2016	Percent Change
Primary Subscribers	840,080	919,585	▲ 9.5%
Payment to Subscribers (Claims Incurred)	548,728,690	610,258,287	▲ 11.2%
Revenues (Earned Premium + Administrative Income)	603,568,012	670,673,469	▲ 11.1%
General Reserves (Plan Equity)	162,760,326	176,748,127	▲ 8.6%

Data presented represents dental group business (excluding Tricare).

## Total Subscribers



## Consolidated Result of Operations

Revenues	2015	2016
Premium and Administrative Income (After Reinsurance)	\$638,903,380	\$715,139,831
Claims Incurred (After Reinsurance)	\$570,558,043	\$634,287,766
Investments and Other Income	\$3,264,631	\$7,368,841
Public Benefit Funding	\$3,719,963	\$2,747,593

## Consolidated Balance Sheet

Assets	2015	2016
Cash, Cash Equivalents, and Invested Assets	\$184,810,318	\$200,142,217
Other Assets	\$14,055,554	\$22,616,702
<b>Total Assets</b>	<b>\$198,865,872</b>	<b>\$222,758,919</b>

Liabilities	2015	2016
Claims and Claim-Adjustment Expenses Unpaid	\$12,583,835	\$11,827,069
Other Liabilities	\$23,521,711	\$34,183,723
<b>Total Liabilities</b>	<b>\$36,105,546</b>	<b>\$46,010,792</b>

Plan Equity	2015	2016
Total Liabilities	\$36,105,546	\$46,010,792
Total Plan Equity	\$162,760,326	\$176,748,127
<b>Total Liability and Plan Equity</b>	<b>\$198,865,872</b>	<b>\$222,758,919</b>

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