To: Delta Dental PPO Dentists

From: Delta Dental’s Professional Relations Team

Value Added Services for Delta Dental’s PPO Dentists

To show our appreciation for your commitment to Delta Dental and to help you reduce overhead expenses, we are pleased to offer you the following value added services. Please take some time to evaluate which offers are right for your office.

Dental Office Deals

“Dental Office Deals” is a program that provides expense reductions in several different categories. The average discount is 33% off retail prices, which is a significant savings. Answers to frequently asked questions and details regarding each service category are attached. For additional information about these offers, visit Delta Dental’s national website, www.deltadental.com, and login to the dentist portal.

Information on how to sign up for each of the “Dental Office Deals” is noted on the detail sheets. There is no cost to enroll with any of the business partners to receive the discounts. If you need more information or have specific questions about a product, call 800-768-2715, Ext. 101.

Truly Unlimited

Sprint offers Delta Dental PPO Network Dentists and their employees the “Truly Unlimited” data plan. Discounts of 18% to 20% are available for unlimited data, text and messaging. Both new and current customers can take advantage of these savings. Please refer to Sprint’s flyer, letter of introduction and the Enrollment Agreement for additional information.

Details on how to submit your Enrollment Agreement and who to contact if you have questions are included in Sprint’s letter of introduction. Sprint is #1 among all national carriers in customer satisfaction; with these great savings they’re an even better value for our Delta Dental PPO dentists.

We hope these special offers provide you with cost saving services you can use.
What is Dental Office Deals?
Dental Office Deals is a program that provides significant expense reductions in a variety of areas for Delta Dental PPO dentists. Eight categories have been developed – Office Supplies, Medical Gas, Cellular Service, Payroll Processing, Shipping, Dental Supplies, Defibrillators and Drinking Water – with an average discount of 33 percent off retail prices.

Why is Delta Dental offering this program to Delta Dental PPO dentists?
Delta Dental strives to continually identify new ways to create value for our Delta Dental PPO offices. We have been focused on expanding our large patient base for Delta Dental PPO dentists in order to increase production for the practice. Dental Office Deals is a new direction which provides the opportunity for participants to reduce overhead expenses in eight categories.

Is there a cost to register with Delta Dental for its Dental Office Deals program?
This program is free to qualified participants, and there is no cost to enroll with any selected business partner. Each practice will need to invest a little time to understand which opportunity is right for them but the ROI will be high.

How can more information be obtained on Dental Office Deals?
Visit the Delta Dental website www.deltadental.com and login to your account through the Dentist portal on the top bar. Select Dental Office Deals at the bottom of the right hand column to access the Dental Office Deals portal.

How can a Delta Dental PPO practice register for Dental Office Deals?
Register for the Dental Office Deals program by accessing the Dental Office Deals portal described above. Select the REGISTER FOR FREE button on the top bar and provide the requested information. After registering, you will be given access to specific information for each discount agreement including information on how to enroll with a selected company. Registration takes approximately four minutes.

Where are these discount agreements coming from?
Delta Dental has a partnership with the United Dental Alliance (UDA), the largest group purchasing organization focused on dentistry. The United Dental Alliance is providing these business agreements, developed for their member base, for use by Delta Dental PPO dentists.

Who is available to answer questions about the Dental Office Deals program?
Delta Dental is sponsoring this program as we believe there is significant value for our Delta Dental PPO networks. Since the United Dental Alliance developed these agreements, they are available to answer any questions you may have or resolve any enrollment problems that arise. Their contact information can be found on the Dental Office Deals link.
How to obtain more information or to enroll: Visit www.deltadental.com and login to your Delta Dental account through the Dentist portal on the top bar. Select Dental Office Deals at the bottom of the right hand column. Select the REGISTER FOR FREE button on the top bar and complete the registration form. After submission, you will be given access to the AT&T and Verizon section to enroll for service. If you have any questions, call 1-800-768-2715, x101 for assistance.
How to obtain more information or to enroll: Visit the Delta Dental website www.deltadental.com and login to your account through the Dentist portal on the top bar. Select Dental Office Deals at the bottom of the right hand column. Select the REGISTER FOR FREE button on the top bar and complete the registration form. After submission, you will be given access to the OfficeMax and/or Staples section to enroll for this service. If you have any questions, call 1-800-768-2715, x101 for assistance.
How to obtain more information or to enroll: Visit the Delta Dental website www.deltadental.com and login to your account through the Dentist portal on the top bar. Select Dental Office Deals at the bottom of the right hand column. Select the REGISTER FOR FREE button on the top bar and complete the registration form. After submission, you will be given access to the AirGas section to enroll for this service. If you have any questions, call 1-800-768-2715, x101 for assistance.

Airgas Puritan

Every dental practice uses either oxygen or nitrous oxide, or both. But because dentistry is considered to be a low volume industry, it consequently pays higher unit prices than other market segments.

Airgas Puritan offers Delta Dental PPO dentists a significant opportunity to control this expense. In exchange for a three year commitment, Airgas will reduce your current cost by seven percent, lock in this new pricing level for 12 months and cap future increases to four percent or the CPI index, whichever is less.

No matter what you are currently paying for nitrous oxide, oxygen, tank rental or delivery, all you have to do is provide two to three months of invoices and Airgas will reduce all of these expenses by seven percent - guaranteed. It will be two years before you get close to the price you are paying today. The price increase cap is a very favorable mechanism for the dental practice as it prevents arbitrary, unannounced price increases, which is the usual and customary practice.

This opportunity is available to both current and new Airgas customers. The medical gas industry frequently uses commitment agreements so you will need to check to ensure that you are not under a contract with your current provider. Visit the Dental Office Deals website for more information on how to assess this.

OPPORTUNITY: This agreement with Airgas provides a guaranteed seven percent discount over your current expense, locked-in pricing for 12 months, plus a four percent annual price cap for a three year duration. If you use a significant volume of medical gas or are a current Airgas customer, this agreement is a great opportunity to reduce your expense. Enrollment can be completed within 14 business days, so sign up now.
ADP

Delta Dental PPO dentists can receive a 20 percent discount on payroll services with ADP (Automated Data Processing), if you enroll through Dental Office Deals.

ADP is one of the world’s largest providers of business outsourcing solutions – but they are best known for their automated payroll services. Leveraging over 60 years of experience, ADP offers a wide range of human resource, payroll, tax and benefits administration solutions from a single source. ADP’s easy-to-use solutions for employers provide superior value to companies of all types and sizes.

As a Delta Dental PPO dentist you can outsource a time consuming process, one with a high error potential, and allow staff to focus on patient care. ADP has a fully automated payroll system that prevents common errors, thereby avoiding potential penalties.

ADP payroll solutions streamline payroll process, improve productivity and simplify practice administration. By managing the time-consuming tasks of payroll processing and employee payroll tax filing, you can focus on running your practice. And all for the cost of what you are probably paying in house staff to provide today.

This agreement with ADP provides a 20 percent discount to both current and new ADP customers.

OPPORTUNITY: ADP can provide a service for which they are the professionals. Plus with this agreement you can obtain it for less than if you went to them directly. Enroll through the Dental Office Deals program and outsource this toothache. An ADP representative will contact the practice within seven business days to provide a customized quote so please alert staff to expect a phone call from an ADP representative.

How to obtain more information or to enroll: Visit the Delta Dental website www.deltadental.com and login to your account through the Dentist portal on the top bar. Select Dental Office Deals at the bottom of the right hand column. Select the REGISTER FOR FREE button on the top bar and complete the registration form. After submission, you will be given access to the ADP section to enroll for this business service. If you have any questions, call 1-800-768-2715, x101 for assistance.
Nestle Waters

If you provide or would like to offer water for your patients and staff, Nestle Waters can provide the highest quality, best tasting water in the industry. Nestle services many major metropolitan areas with its own name brand, Nestle Pure Life, or one of its six regional brands – OZARKA, ICE MOUNTAIN, DEER PARK, POLAND SPRINGS, ARROWHEAD or ZEPHYRILLS.

Nestle Waters will provide Delta Dental PPO dentists with discounts up to 60 percent off retail plus provide free delivery and eliminate the bottle deposit. The only extra fee will be a delivery fuel surcharge of $2 to $3, which varies by geographical market. The Nestle Waters products covered by this program are listed below. For all other products, users will receive a discount of 25 percent.

DELTA DENTAL PPO DENTIST PRICING:

| Package / Retail / Price                          |	| 5 Gallon Spring Water / $9.99 / $3.99 / bt |
| 5 Gallon Purified Water / $8.99 / $3.79 / bt    |
| 5 Gallon Distilled Water / $8.99 / $3.79 / bt   |
| 5 Gallon Fluoridated Water / $8.99 / $3.79 / bt |
| 3 Gallon Water / $8.99 / $3.99 / bt             |
| Dispenser, cold & room / $10.99 / $3.99 / mo    |
| Dispenser, cold & hot / $14.99 / $4.99 / mo     |
| 1/2 liter bottles (private) / $7.49 / $4.99 / cs |
| 1 Gallon Distilled 6/case / $10.99 / $6.99 / cs |

EMPLOYEE BENEFIT: Employees of the dental practice can also receive special pricing under this agreement for home service. New home users will also receive a one-time $25.00 account credit when they begin home service. Visit the Dental Office Deals website for specifics on the employee discount program.

OPPORTUNITY: This agreement with Nestle Waters provides discounts of up to 60 percent to both new and current Nestle Waters customers. This program also includes distilled water that many practices require for operational use. Nestle Waters does have geographical gaps in service limitations so please review the service map on the Dental Office Deals website. Enrollment can be completed within seven business days, so sign up now. A Nestle Waters representative will contact the practice within seven business days to establish service so please alert staff to expect a phone call from the Nestle representative.

How to obtain more information or to enroll: Visit the Delta Dental website www.deltadental.com and login to your account through the Dentist portal on the top bar. Select Delta Dental Deals at the bottom of the right hand column. Select the REGISTER FOR FREE button on the top bar and complete the registration form. After submission, you will be given access to the Nestle Waters section to enroll for this service. If you have any questions, call 1-800-768-2715, x101 for assistance.
Dental Office Deals
Sponsored by Delta Dental

UPS

Dental Office Deals offers a significant price break on UPS shipping. Discounts on both overnight service and ground shipping are included.

This offer is extended to both current UPS users as well as Delta Dental PPO dentists who wish to open a UPS account to take advantage of this deal. Dental practices generally receive retail UPS pricing because they are low-volume shippers but by accessing this agreement you will receive the same pricing a higher volume, daily shipper does.

UPS will continue to pick up and deliver. Shipment services, including invoicing, will transition to a franchised UPS service company, Unishippers, who specializes in servicing low-volume shippers.

To access this agreement, Delta Dental PPO dentists must enroll through the Dental Office Deals website. Do not contact UPS directly as you will not be recognized until we have notified Unishippers that you have enrolled with our group and are eligible for these benefits.

Employee Benefit – As a Delta Dental PPO dentist, if you enroll through Dental Office Deals employees can have access to these same discounts by establishing their own separate UPS account. Information on how to do this can be found within the member’s section of Dental Office Deals.

OPPORTUNITY: Save up to 19 percent on overnight shipments and 26 percent on ground shipments. Delta Dental PPO dentists can open a UPS account or convert one by enrolling through Dental Office Deals. Specifics can be found on the website. Enrollment can be completed within one week so sign up now. A Unishippers representative will call the office to confirm your UPS account set up with the Dental Office Deals price schedule.

FedEx

Dental Office Deals can now offer you a significant price break on FedEx shipping. This agreement offers excellent discounts on overnight service and substantial discounts on business-to-business shipping.

This offer is extended to both current FedEx users as well as Delta Dental PPO dentists who wish to open a FedEx account to take advantage of this deal. You will receive all of the same services FedEx offers including access to the state-of-the-art FedEx shipment tracking systems.

All FedEx shipping modes are covered by this agreement – express and ground.

To access this FedEx pricing, Delta Dental PPO dentists must enroll through the Dental Office Deals website. Do not contact FedEx directly as you will not be recognized until we have notified FedEx that you have enrolled with our group and are eligible for these benefits.

OPPORTUNITY: Save up to 52 percent on overnight shipments and 35 percent on ground shipments. Delta Dental PPO dentists must have an active FedEx account before enrolling in this discount program. Specifics can be found on the Dental Office Deals website and enrollment can be completed within 14 business days, so sign up now. FedEx will not contact you. Dental Office Deals will handle your account conversion after enrollment.

How to obtain more information or to enroll: Visit the Delta Dental website www.deltadental.com and login to your account through the Dentist portal on the top bar. Select Dental Office Deals at the bottom of the right hand column. Select the REGISTER FOR FREE button on the top bar and complete the registration form. After submission, you will be given access to either the UPS or FedEx section to enroll for their service. If you have any questions, call 1-800-768-2715, x101 for assistance.
AEDs

Thinking of adding an AED to your practice or replacing the one you have? You can obtain an exclusive discount on this pricey piece of equipment by becoming a FREE member of Dental Office Deals for Delta Dental PPO dentists.

An automated external defibrillator (AED) is a portable electronic device that automatically diagnoses and treats cases of life-threatening cardiac arrest. Sudden cardiac arrest usually results in death if it is not treated within minutes of the attack.

Having an AED available is an extension of the patient care model and prepares the clinic for an unexpected cardiac emergency. It is like having insurance on the wall.

Dental Office Deals has an exclusive arrangement with AED Professionals for discounts on voice-activated AEDs from manufacturers such as Zoll, Philips, LifePak, and Heartsine.

With program membership, you can speak directly with a representative from AED Professionals to understand what model is most appropriate for your practice and then receive a discount on the device of your choice. Just go to the member’s section on the Dental Office Deals website, and we will notify AED Professionals that you are entitled to our special pricing.

OPPORTUNITY: Discounts vary by product model and warranty term selected but all defibrillator models are well suited for the practice environment. Specifics can be found on the Dental Office Deals website and contact by AED Professionals will be made within five business days, so sign up now.

How to obtain more information or to enroll: Visit the Delta Dental website www.deltadental.com and login to your account through the Dentist portal on the top bar. Select Dental Office Deals at the bottom of the right hand column. Select the REGISTER FOR FREE button on the top bar and complete the registration form. After submission, Dental Office Deals will notify AED Professionals that you are a group member and an AED Professionals representative will contact you to discuss the type of dentistry setting your practice provides. If you have any questions, call 1-800-768-2715, x101 for assistance.
GET TRULY UNLIMITED℠ WITH SPRINT.

Truly Unlimited data, text and calling to any mobile. No throttling. No metering. No overages. All while on the Sprint network. Save with discounts for Delta Dental PPO Network Dentists and their employees.

Compare value and features at SPRINT.COM/DARETOCOMPARE

<table>
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<tr>
<th>Sprint</th>
<th>Verizon</th>
<th>AT&amp;T</th>
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<tr>
<td>Everything Data 450</td>
<td>Share Everything</td>
<td>Nation 450</td>
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<tr>
<td>Regular price</td>
<td>with 2GB Data†</td>
<td>with Text</td>
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<tr>
<td>$79.99/mo.</td>
<td>$100.00/mo.</td>
<td>&amp; Web†</td>
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<tr>
<td>Your price</td>
<td></td>
<td>$89.99/mo.</td>
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<tr>
<td>$67.39/mo.</td>
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<td>After 18% discount</td>
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<td>new 2-yr agmt.</td>
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These plans include at least 450 Anytime Minutes, unlimited messaging and data.

†Includes $60 for 2GB data + $40 smartphone monthly line access  ‡Includes $20 for messaging + $30 for 3GB data
Other monthly charges apply. See below.**
Existing Sprint customers can switch Sprint plans without a contract extension. New lines of activation require a new two-year agmt.

$67.39 month

UNLIMITED DATA ON THE EVERYTHING DATA PLAN

Price after discount. Reg. $79.99/mo. ($69.99 Everything Data Plan 450 + nondiscountable $10 Premium Data add-on). Req. new 2-yr agmt/activation. Roaming and prohibited network use limitations apply. Other monthly charges apply. See below.**

Get your best deal online at sprint.com/save

lizanne.pilot@sprint.com

Use this code to claim your discount.
Corporate ID: QALPL_ZNP_ZZZ

Call: 866-639-8354
Visit a local Sprint Store: sprint.com/storelocator

**Monthly charges exclude taxes and Sprint Surcharge [incl. USF charge of up to 16.1% (varies quarterly), up to $1.00 Admin. and $0.40 Reg./line/mo. and fees by area (approx. 5-20%)]. Surcharges are not taxes. See sprint.com/taxesandfees.

Comparisons based on publicly available information as of 2/22/13 comparing base monthly rates, excluding taxes, surcharges and fees. Activr. Fee: $36/line. Credit approval req. Early Termination Fee (sprint.com/etf): After 14 days, up to $350/line. Everything Data: Other ends 6/9/13. Includes 450 Anytime Min./mo. Add! Anytime Min.: Up to $0.45/min. Nights: Mon- Thurs. 7pm-7am; Wknds: Fri. 7pm-Mon. 7am. Partial min. charged as full min. Price includes $10 Premium Data add-on. Excludes int¹. Any Mobile!: Applies to voice calls between domestic wireless numbers. Excludes roaming, calls to voicemail, 411 and other indirect methods. Add! charges apply for premium content/downloads. Usage Limitations: Sprint may terminate service if monthly off-network roaming usage exceeds: 900 min./mo. or 300 MB or a majority of min./KB. Prohibited network use rules apply. Such uses will not result in throttling but could result in adverse action. See sprint.com/terminsandconditions. Individual-Liability Discount: Available for eligible company or org. employees (ongoing verification). Discounts subject to change according to the company’s agreement with Sprint and are available upon request for monthly svc charges on select plns. No discounts apply to second lines, Add-A-Phone lines or add-ons $29.99 or less. Other Terms: Offers and coverage not available everywhere or for all phones/networks. Restrictions apply. Nationwide Sprint Network reaches over 283 million people. Sprint 4G LTE available in limited markets, on select devices. Unless noted, Sprint 4G LTE devices do not operate on the Sprint 4G (WiMAX) network. The Sprint 3G network (including roaming) reaches over 285 million people. See store or sprint.com for details. ©2013 Sprint. All rights reserved. Sprint and the logo are trademarks of Sprint. Android, Google, the Google logo, Google Play and Google Wallet are trademarks of Google Inc. LTE is a trademark of ETSI. Other marks are the property of their respective owners.
To: Delta Dental PPO Network Dentists
From: Sprint Major Accounts Team
Re: Employee Benefits – Sprint Wireless Discounts

Sprint is excited to bring two discount programs to your dental office. You can receive a discount on select regularly priced monthly wireless service plans because of your Delta Dental affiliation:

- **20% off of Corporate Liable and 18% off of Employee Liable Accounts**

This offer extends to you and employees of your business, both new and current customers can take advantage of these savings!

To receive the discounts: Please complete Page 1 and Page 5 of the Network Provider Agreement. SCAN, return through email to Lizanne.pilot@sprint.com. By signing the agreement, you are approving to have this great discount program available for your employees - **THERE ARE NO COMMIT LEVELS!**

**Share the news**

We’ve made it simple and fun to spread the word. The enclosed materials have been created specifically for your business to explain this special discount program and how to participate. Once your office is enrolled, both you and your employees can start taking advantage of this great benefit, negotiated for your offices by Delta Dental for their PPO Network Dentists.

**Discover Sprint**

Instant savings on monthly service plans is just the start. See what makes Sprint stand out:

- Sprint ranks #3 among the 500 Greenest Companies in America according to the Newsweek 2012 Green Rankings
- Account credit for trade in your old phone from any carrier through the Sprint Buyback Program at sprint.com/buyback
- If you buy online from Sprint, you get free shipping and a $50 invoice credit (restrictions apply)
- Monitor and protect your family’s wireless experience with Sprint Guardian
- Ready Now, one-on-one personalized setup, is provided at select Sprint Stores
- “Sprint is #1 among all national carriers in customer satisfaction and most improved, across all 47 Industries, over the last four years.” – 2012 American Customer Satisfaction Index

**Contact Sprint today**

If you have any questions on setting up a new account or adding the discount to your existing Sprint account, please contact me directly to begin taking advantage of these new discounts.

Sincerely,
Liz Pilot - Major Account Manager
954.263.7811
Lizanne.Pilot@sprint.com

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**Activ. Fee:** $36/line. Credit approval req. **Early Termination Fee (sprint.com/etf):** After 14 days, up to $350/line. **Individual- LIABLE Discount:** Available for eligible company or org. employees (ongoing verification). Discounts subject to change according to the company’s agreement with Sprint and are available upon request for monthly svc charges on select plans. No discounts apply to second lines. Add-A-Phone lines or add-ons $29.99 or less. **Sprint Buyback:** Limit of 3 returned devices per active mobile number during one 12 month period. Phone must be deactivated and all personal data deleted before recycling. Device will not be returned. Credit varies depending on phone condition and valuation. Credit applied to store purchase or account within 3 invoices. Also available at sprintbuyback.com. **Other Terms:** Sprint reserves the right to modify, extend or cancel offers at any time. Offers and coverage not available everywhere or for all phones/networks. Restrictions apply. Nationwide Sprint Network reaches over 282 million people. See store or sprint.com for details. ©2012 Sprint. All rights reserved. Sprint and the logo are trademarks of Sprint. Other marks are the property of their respective owners.
NETWORK PROVIDER ENROLLMENT AGREEMENT FOR WIRELESS SERVICES

Member Name: _________________________________

Address: ____________________________________
________________________________
Billing Address (if different from above): ________________________________
________________________________

This Network Provider Enrollment Agreement (this "Enrollment Agreement") is by and between Sprint Solutions, Inc., as contracting agent on behalf of the applicable Sprint affiliated entities providing Products and Services ("Sprint") and _________________________ ("Network Provider").

Sprint and Delta Dental Plan Association ("Delta Dental") entered into a Custom Service Agreement (BSG1206-0958R5) (the "Delta Dental Agreement") dated on or about October ___, 2012 for Sprint to provide wireless Products and Services to Delta Dental. As a Network Provider (as further defined below) of Delta Dental, Network Provider is eligible to receive discounts for wireless Services in accordance with the terms and conditions of this Enrollment Agreement.

Sprint and Network Provider agree as follows:

1. TERM. The term of this Enrollment Agreement (the "Term") begins on its Commencement Date and is coterminous with the Delta Dental Agreement. The "Commencement Date" is the first day of the first complete billing month after the parties sign this Enrollment Agreement. If the Delta Dental Agreement expires, or is not renewed by Delta Dental, or is terminated by either Delta Dental or Sprint before the end of its stated term, Sprint may either adjust the discounts to Network Provider as a condition for continuing to provide wireless Services under this Enrollment Agreement or terminate this Enrollment Agreement by giving Network Provider 60 days’ prior written notice.

2. RESALE OF WIRELESS SERVICES AND SPRINT PRODUCTS. Network Provider acknowledges and agrees that this is a retail purchase agreement for use only by Network Provider and its other Sprint-authorized end users as set forth in this Enrollment Agreement. Network Provider may not resell or lease wireless Products and Services under this Enrollment Agreement. Notwithstanding the foregoing, Network Provider may participate in the Sprint Wireless Recycling Program.

3. ELIGIBILITY. To be eligible for the wireless Services discounts under this Enrollment Agreement, Network Provider must meet all of the following conditions in each month of the Term:
   A. Network Provider must meet the definition of Network Provider as defined in Section 10 below. Sprint reserves the right, in its sole discretion, to verify Member’ Company’s status as a Network Provider in good standing. If at any time during the term of this Enrollment Agreement Network Provider ceases to meet this definition, Sprint may either adjust the discounts to Network Provider as a condition for continuing to provide wireless Services under this Enrollment Agreement or terminate this Enrollment Agreement by giving Network Provider 60 days’ prior written notice.
   B. Network Provider must execute and return this Enrollment Agreement to Sprint;
   C. Network Provider must meet and maintain Sprint’s credit approval; and
   D. If Network Provider has an existing agreement with Sprint for wireless Products or Services, Network Provider may not purchase wireless Products or Services via this Enrollment Agreement until its existing agreement has expires or is terminated. Existing agreements terminated for convenience are subject to early termination liability and other applicable charges and fees.

4. SERVICE CHARGES
   A. Network Provider Corporate-Liable Active Units and Network Provider Individual-Liable Active Units will receive the fixed Service Pricing Discounts in the table below for wireless Services (including wireless Service elements and features) during the Term of this Enrollment Agreement.

<table>
<thead>
<tr>
<th>Network Provider Corporate-Liable Service Pricing Discount</th>
<th>Network Provider Individual-Liable Service Pricing Discount</th>
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</thead>
<tbody>
<tr>
<td>20%</td>
<td>18%</td>
</tr>
</tbody>
</table>

B. Unless otherwise noted, Service Pricing Discounts apply to eligible monthly recurring charges ("MRC") before taxes and
surcharges and after application of credits, other discounts and rebates. Overage, usage-based, third party applications and services, certain business plan add-ons, and other charges (including certain network specific Products and Services) are not eligible for Service Pricing Discounts. Service Pricing Discounts may apply to the MRC of certain promotional rate plans, which Sprint may offer on a limited time basis, at Sprint’s discretion.

C. **Effective Date of Discounts.** For new Network Provider Corporate Liable Active Units (defined as an active piece of wireless Product that Network Provider enrolls in a Business Plan), the discounts above apply no later than 60 days after the date of activation. For Network Provider Corporate Liable Active Units activated prior to the Commencement Date under pre-existing agreement(s) between Sprint and Network Provider, Sprint will apply the discounts above no later than 60 days after the Commencement Date. Network Provider Individual-Liable Active Units are eligible for the discounts below after contacting a Sprint representative and meeting the eligibility requirements in Section 8.A.

D. **Custom Blackberry Plans**

<table>
<thead>
<tr>
<th></th>
<th>Custom Blackberry 400 Plan</th>
<th>Custom Blackberry 1000 Plan</th>
</tr>
</thead>
<tbody>
<tr>
<td>NET MRC</td>
<td>$47.99¹</td>
<td>$67.99¹</td>
</tr>
<tr>
<td>Anytime Minutes</td>
<td>400</td>
<td>1,000</td>
</tr>
<tr>
<td>Anytime Minutes Overage</td>
<td>$0.25/minute</td>
<td>$0.25/minute</td>
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<tr>
<td>Unlimited Nights &amp; Weekends (Nights Start at 7 pm)</td>
<td>Unlimited</td>
<td>Unlimited</td>
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<tr>
<td>Sprint Mobile-to-Mobile</td>
<td>Unlimited</td>
<td>Unlimited</td>
</tr>
<tr>
<td>Pooled Anytime Minutes</td>
<td>Included</td>
<td>Included</td>
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<tr>
<td>Nationwide Long Distance</td>
<td>Included</td>
<td>Included</td>
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<tr>
<td>Caller ID &amp; Voice Mail</td>
<td>Included</td>
<td>Included</td>
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<tr>
<td>Messaging</td>
<td>Unlimited</td>
<td>Unlimited</td>
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<tr>
<td>Data Services in MBs, BlackBerry Email, Internet or BlackBerry Browsing, Mobile BroadBand</td>
<td>Included</td>
<td>Included</td>
</tr>
</tbody>
</table>

(1) Net MRC is net of all discounts. Customer’s Service Pricing Discount does not apply.

(2) Roaming charges are included.

(3) Unlimited Messaging includes text, picture, and video messages.

E. **Custom Bundled Voice & Data Plans**

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<thead>
<tr>
<th></th>
<th>Custom 400 Plan</th>
<th>Custom 1000 Plan</th>
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</thead>
<tbody>
<tr>
<td>NET MRC</td>
<td>$47.99¹</td>
<td>$69.99¹</td>
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<tr>
<td>Anytime Minutes</td>
<td>400</td>
<td>1,000</td>
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<tr>
<td>Anytime Minutes Overage</td>
<td>$0.25/minute</td>
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</tr>
<tr>
<td>Unlimited Nights &amp; Weekends (Nights Start at 7 pm)</td>
<td>Unlimited</td>
<td>Unlimited</td>
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<tr>
<td>Sprint Mobile-to-Mobile</td>
<td>Unlimited</td>
<td>Unlimited</td>
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<tr>
<td>Pooled Anytime Minutes</td>
<td>Included</td>
<td>Included</td>
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<tr>
<td>Nationwide Long Distance</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>Caller ID &amp; Voice Mail</td>
<td>Included</td>
<td>Included</td>
</tr>
<tr>
<td>Messaging</td>
<td>Unlimited</td>
<td>Unlimited</td>
</tr>
<tr>
<td>Unlimited Data</td>
<td>Included</td>
<td>Included</td>
</tr>
</tbody>
</table>

(1) Net MRC is net of all discounts. Customer’s Service Pricing Discount does not apply.

(2) Roaming charges are included.

(3) Unlimited Messaging includes text, picture, and video messages.

(4) Unlimited Data includes:

(a) Email - Sprint Mobile Email, Sprint Mobile Email-Work, Microsoft Direct Push technology via ActiveSync, or Versamail. Good™ for Enterprise can be added for an additional MRC; and

(b) Mobile Web, Music Premier, TV Premier (excludes premium channels).

F. **Sprint Premium Data** is required to be added to a Sprint voice Business Plan on a per-Corporate-Liable Active Unit basis for the listed additional MRC.
Data Plan

| Sprint Premium Data | MRC       | $10.00* |

* MRC is net of all discounts. Member Company’s Service Pricing Discount is not applicable.

1. Sprint Premium Data is required on certain Smartphones and eligible Business Plans that may vary by device. Member Company may contact its Sprint Account Representative for details.

E. Tablet Plans

<table>
<thead>
<tr>
<th>NET MRC</th>
<th>$29.99</th>
<th>$34.99</th>
<th>$39.99</th>
</tr>
</thead>
<tbody>
<tr>
<td>Data Services limitation in Megabytes (&quot;MB&quot;) or Gigabytes (&quot;GB&quot;)</td>
<td>2GB</td>
<td>3GB</td>
<td>5GB</td>
</tr>
<tr>
<td>Overage charge for additional data Services usage above data Services limitation</td>
<td>$0.05 per MB</td>
<td>$0.05 per MB</td>
<td>$0.05 per MB</td>
</tr>
<tr>
<td>Data Roaming limitation in Megabytes (&quot;MB&quot;)</td>
<td>100MB</td>
<td>100MB</td>
<td>300MB</td>
</tr>
<tr>
<td>Overage charge for additional data Roaming usage above data Roaming limitation</td>
<td>$0.25 per MB</td>
<td>$0.25 per MB</td>
<td>$0.25 per MB</td>
</tr>
</tbody>
</table>

1 MRC is net of all discounts. Customer’s Service Pricing Discount is not applicable.

2 If Customer’s data usage in a given month exceeds the plan’s Data Services limitation or Data Roaming limitation, Customer will be liable for the overage charges set forth in the table above. Customer may be liable for both overage charges if Customer’s usage in a given month exceeds both the plan’s Data Services limitation and Data Roaming limitation.

(1) All pricing and available MBs are the same whether Corporate-Liable Active Units use the Sprint 4G Network (if included), the Sprint 3G Network or the Nationwide Sprint Network. Sprint 3G Network coverage is not available everywhere and requires an EVDO-compatible data device. When the Sprint 3G Network is available and Customer uses a Sprint EVDO-compatible device with a wireless high-speed data Business Plan, Active Units will first attempt to connect to the Sprint 3G Network, and then default to the Nationwide Sprint Network depending on coverage and network availability. When the Sprint 4G Network is available and Customer uses a Sprint 4G-compatible device with a Business Plan for Sprint 4G Services, Active Units will first attempt to connect to the Sprint 4G Network, and then default to the Sprint 3G Network or Nationwide Sprint Network depending on coverage and network availability.

(2) Data usage on the Sprint 4G Network requires a 4G capable device.

(3) Roaming is not available on the Sprint 4G Network at this time.

(4) Additional charges apply for messaging service.

(5) A one year Minimum Service Term is required if Customer receives a wireless device discount. Wireless device discounts may not be available on all devices.

(6) Sprint reserves the right, without notice or limitation, to limit throughput speeds or quantities or to deny, terminate, end, modify, disconnect, or suspend wireless Service if a wireless Product engages in any of the prohibited data uses detailed below or if Sprint, in its sole discretion, determines action is necessary to protect the Sprint Networks or Sprint 4G Network from harm or degradation. Sprint wireless data Services are provided solely for purposes of web surfing, sending and receiving email, photographs and other similar messaging activities, and the non-continuous streaming of videos, downloading of files or on-line gaming. Sprint wireless data Services may not be used: (a) to generate excessive amounts of Internet traffic through continuous, unattended streaming, downloading or uploading of videos or other files or to operate hosting services including, but not limited to, web, video surveillance, or gaming hosting; (b) to maintain continuous active network connections to the Internet such as through a web camera or machine-to-machine connections that do not involve active participation by a person; (c) to disrupt email use by others using automated or manual routines, including, but not limited to, “auto-responders” or cancel bots or other similar routines; (d) to transmit or facilitate any unsolicited or unauthorized advertising, telemarketing, promotional materials, “junk mail”, unsolicited commercial or bulk email, or fax; (e) for activities adversely affecting the ability of other people or systems to use either Sprint’s Wireless Services or other parties’ Internet-based resources, including, but not limited to, “denial of service” (DoS) attacks against another network host or individual user; (f) for an activity that connects any device to personal computers (including, but not limited to, laptops), or other equipment for the purpose of transmitting wireless data over the Sprint Networks or Sprint 4G Network (unless Customer is using a plan designated for such usage); (g) by a Wireless Data Connection Device in excess of: (i) the total data usage allowed by Customer’s plan, (ii) 300 MB/month.
5. WIRELESS MINIMUM SERVICE TERM REQUIREMENT. Wireless Services require a minimum service term ("Minimum Service Term") that begins on the wireless device activation date and ends on the expiration of the device Minimum Service Term or the Business Plan Minimum Service Term, whichever is later. Minimum Service Term(s) are available at Network Provider's My Sprint Business account or by contacting Network Provider's Sprint Account Representative. No early termination fees apply if Network Provider returns the Corporate-Liable Active Unit in compliance with Sprint's return policy.

A. Advanced Devices. Sprint may designate certain Corporate-Liable Active Units as “Advanced Devices.” Advanced Devices include, but are not limited to: (1) mobile computing devices, such as a tablet, netbook or notebook; or (2) Smartphones. Service terminations before the end of the Minimum Service Term for an Advanced Device are subject to an early termination fee of up to $350 per device, in addition to any other Service charges that apply to the terminated Advanced Device.

B. Other Devices. Service terminations before the end of the Minimum Service Term for all devices other than Advanced Devices are subject to an early termination fee of up to $200 per device, in addition to any other Service charges that apply to the terminated Corporate-Liable Active Unit.

C. Pre-Existing Units. Corporate-Liable Active Units activated under an agreement that was superseded by this Enrollment Agreement will remain subject to the early termination fee set forth in the superseded agreement until expiration of the original Minimum Service Term.

6. WIRELESS DEVICES

A. Wireless Device Discount and Upgrade Terms. New Corporate-Liable Active Unit activations are eligible for national rebate and upgrade policies. Certain wireless devices may qualify for additional discounts at Sprint’s sole discretion.

B. Activation Fees. A nonrefundable activation fee of $36 applies to each Network Provider billing account that is created during the Term. Activation fees for Network Provider Individual-Liable Active Units are governed by Sprint’s consumer subscriber agreement. For purposes of this agreement, activation fee will be waived for Corporate-Liable and Individual-Liable Accounts.

C. Business Plans and Features. Certain wireless Products require specific Business Plans for operation on the Sprint Networks or the Sprint 4G Network. Certain Business Plans, add-ons features and equipment discounts may not be available on all wireless Products. More information is available by contacting Network Provider’s Sprint Account Representative.

7. MEMBER EMPLOYEE DISCOUNT PROGRAM

A. Eligible Employees. New and existing Network Provider Employee (or Network Provider Individual-Liable) Active Units may receive the Network Provider Individual-Liable Service Pricing Discount for eligible service charges and plans subject to and conditioned upon: (1) the Network Provider Employee signing Sprint’s consumer subscriber agreement; (2) the Network Provider Employee providing to Sprint satisfactory evidence of employment with Network Provider; and (3) the Network Provider Employee complying with Sprint’s current terms and restrictions regarding discounts as described in Sprint’s consumer subscriber agreement. Network Provider and Sprint will agree on methods for employment verification. However, Sprint reserves the right, in its sole discretion, to verify employee’s employment with Network Provider. Upon termination of this Enrollment Agreement for any reason, or upon the Network Provider Employee’s termination of employment with Network Provider, Sprint may cease applying the Network Provider Individual-Liable Active Unit Service Pricing Discount. Except for the Network Provider Individual-Liable Active Unit Service Pricing Discount, and the conditions set forth above, Network Provider Individual-Liable Active Units are governed exclusively by the terms and conditions in the consumer subscriber agreement.

B. Communications. Network Provider will communicate this Employee Discount Program to all Network Provider Employees within 30 days of the Effective Date. Network Provider and Sprint will agree on a process for Sprint to present promotional offers and sell to Network Provider Employees, including allowing Sprint to send monthly marketing messages (e.g., via payroll stuffers, company magazines/newsletters, email, chair drops, or other reasonable manner) to Network Provider Employees. Sprint may, with Network Provider’s consent, install a link (via the Internet or Intranet) to a Sprint website to give Network Provider Employees access to information on Sprint Products and Services. Network Provider and Sprint will agree on the content of such messages.

8. OTHER TERMS AND CONDITIONS
A. Network Provider is financially responsible for all charges and obligations incurred by it and for its actions or omissions under this Enrollment Agreement. Network Provider understands that Delta Dental has no liability in connection with the wireless Products and Services provided to Network Provider by Sprint and is not responsible for any charges or obligations incurred by Network Provider.

B. Network Provider accepts and agrees to Sprint’s Standard Terms and Conditions for Communications Services (“Standard Terms and Conditions”), as posted at www.sprint.com/ratesandconditions/ (the “Rates and Conditions Website”). The Standard Terms and Conditions are incorporated into this Enrollment Agreement and apply to all wireless Products and Services. For the purpose of the Standard Terms and Conditions as they apply to this Enrollment Agreement, “Customer” as it appears and is used in the Standard Terms and Conditions shall refer to “Network Provider.” Network Provider’s use of wireless Product or Service is also governed by the related Product or Service-specific terms and conditions, which are found in Sprint Tariffs, Sprint Schedules and the Wireless Services Product Annex as posted at www.sprint.com/ratesandconditions/ (“Product Terms and Conditions”). Capitalized terms not defined in this Enrollment Agreement are defined in the Standard Terms and Conditions or the Product Terms and Conditions.

C. Network Provider agrees that Sprint and Delta Dental may modify and amend the rates, charges discounts and terms and conditions under the Delta Dental Agreement, which may result in a modification of the rates, charges, discounts and terms and conditions applicable to this Enrollment Agreement.

D. Network Provider acknowledges and agrees that this Enrollment Agreement must only be used by Network Provider and Network Provider’s employees. If Network Provider is an association, group purchasing organization, or other similar entity, Network Provider must not: (i) use this Enrollment Agreement to purchase for its affiliates, members, any association, group purchasing organization or similar entity; or (ii) allow any other entities or individuals, (e.g., its contractors, affiliates, subsidiaries, members, franchisees, distributors, supplier, etc.) to purchase under this Enrollment Agreement.

E. This Enrollment Agreement and any information concerning its terms and conditions are Sprint’s Confidential Information, and are governed by the Confidential Information provisions of the Standard Terms and Conditions. Sprint and Network Provider agree not to disclose this Enrollment Agreement or any information in it to any third party, except as permitted by the Confidential Information provisions of the Standard Terms and Conditions.

9. DEFINITIONS

A. “Network Provider” means an individual or legal entity (e.g., a corporation, partnership, limited liability partnership, professional corporation, or limited liability company) that: (i) is in good standing with the Secretary of State of its state of incorporation, formation or organization; and (ii) has a provider agreement with Member Company (as defined in the Delta Dental Agreement) to provide dental health care services.

B. “Network Provider Corporate-Liable Active Unit” means an Active Unit activated by Network Provider for its end use and for which Member is financially liable.

C. “Network Provider Individual-Liable Active Unit” means an Active Unit activated by an Employee of Network Provider and for which the Employee is financially responsible.

To become effective this Enrollment Agreement must be signed by an authorized representative of Network Provider and delivered to Sprint and thereafter signed by an authorized representative of Sprint. Any modification, interlineation, addition, supplement and/or other change(s) to this Enrollment Agreement is subject to subsequent approval by Sprint.